

The Seclore Channel Partner Program

Discover the Rewards of Partnership



Seclore has uncovered a \$2B market opportunity by filling the gap within the data security market.

Join Seclore's Partner Program to tap into the opportunity and provide your customers with a cutting-edge solution for protecting and controlling their most sensitive data, wherever it goes.

Partner with Seclore to access a specialized partner team, lead generating opportunities, training and certification programs, and much more.

Together, we can work to keep your customer ahead of the ever-changing threat landscape, safeguard their most sensitive data, and enable efficient and well controlled collaboration with their business partners.

Partner Program Benefits

- Deal Registration & Deal Protection
- Guaranteed Deal Margins
- Dedicated Channel Manager
- Business Planning and Reviews
- Sales and Presales Training
- Partner Portal Access
- Sales & RFP / RFI Response Support
- Dedicated Demo Instance
- Marketing Support
- Co-brandable Assets
- Joint Events & Webinars
- Lead Generation Support
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Profitable, Recurring Revenue

Seclore offers attractive commissions so partners gain profitable, recurring revenue while helping customers solve a critical security vulnerability.



Upsell & Expansion Opportunities

Expand existing deals focused on Data Discovery, Data Classification, Data Loss Prevention, Microsoft SharePoint, and Microsoft Information Protection.



Integration and Managed Services Opportunity

With Seclore's data tracking and auditing capabilities, you can create a managed service offering to deliver data policy controls for usage and auditing, regulatory compliance reporting, data usage analysis, continuous data policy refinement, and improvement.



Data-centric security has progressed exponentially in the last couple of years, replacing manual tasks with automation. Its key focus is securing the data rather than the infrastructure.

Data-Centric Security Coming of Age, Enabled with Automation April 2021

Frank Dickson, Program Vice President, Cybersecurity Products, IDC

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Partner Network